

Understanding IRAs



A Summary of Individual Retirement Accounts



PACIFIC LIFE

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Get Ready for Retirement

Financial experts estimate that you will need 70% or more of pre-retirement earnings to live comfortably during your retirement. An Individual Retirement Account (IRA) is typically for someone who does not have access to an employer-sponsored plan and can be a good way to save toward meeting your retirement goals.

Although, if you have an employer-sponsored plan, it might not be enough to accumulate the savings you need. In either situation, an IRA can be a nice addition to complement your retirement needs.

Source: www.SocialSecurity.gov, "Understanding the Benefits," June 2015.

What Is an IRA?

An IRA is a personal retirement plan with tax benefits that allows your savings to grow, or compound, more quickly than in a taxable investment account.

An IRA can help you:

- ✓ Save for retirement if you do not have access to an employer-sponsored retirement plan.
- ✓ Supplement your current savings in your employer-sponsored retirement plan.
- ✓ Take advantage of the power of compounding by allowing your money to accumulate without paying taxes on earnings until withdrawn.

You can choose from different types of vehicles to fund an IRA—including mutual funds, fixed annuities, and variable annuities, to name a few.

Types of IRAs

There are several types of IRAs, but the most common and the focus of this brochure are the traditional IRA and the Roth IRA.

Traditional IRA

With a traditional IRA, taxpayers and their spouses who are younger than age 70½, and have earned income, can contribute to the account.

Depending on your income level, a traditional IRA offers a tax deduction for all or part of your contributions. If you do not have access to an employer-sponsored retirement plan, you can contribute up to the annual limits, as long as you don't exceed your earned income. If you do have access to an employer-sponsored retirement plan, your IRA contributions may still be tax-deductible, depending on your tax filing status and modified adjusted gross income.

If you need to withdraw money from a traditional IRA before you reach age 59½, you will have to pay income tax and an additional 10% federal tax. However, there are some exceptions to this 10% federal tax for withdrawals, such as first-time home purchase, death, disability, or certain qualifying medical expenses.



Roth IRA

A Roth IRA allows you to make contributions with after-tax money without current income-tax deductions. You pay taxes now and may enjoy tax-free income later, provided you hold the Roth IRA for at least five years and don't take distributions before reaching age 59½.

If you do not meet the five years and attaining age 59½ requirements and need to take a distribution, you may owe income tax on earnings, and an additional 10% federal tax may apply to the earnings and prior converted amounts. Similar to the traditional IRA, there are exceptions to this 10% federal tax for withdrawals and the 59½ age requirement, such as first-time home purchase, death, disability, certain qualifying medical expenses, health insurance premiums, or higher-education expenses.

Contribution Limits

The maximum amount you may contribute to your traditional IRA and Roth IRA depends on your earned income and the maximum annual contribution limit (listed below). Your annual contribution may not exceed your earned income.

Year	Maximum Annual Contribution Limit for Traditional and Roth IRAs
2015	\$5,500
2016	\$5,500

Additionally, when you reach age 50 (or older), you can make extra “catch-up” contributions of \$1,000 in 2016.

Although the annual contribution limit applies to the calendar year (January through December), you actually have until your tax filing due date (usually April 15), not including extensions, to make your contribution. Please talk to your financial advisor regarding tax-deductible limits.

What Are the Differences?

	Contribution Requirements	Taxation of Distributions
Traditional IRA	<ul style="list-style-type: none">• Must have earned income.• Must be younger than age 70½. Individuals with certain modified adjusted gross income levels may not be able to fully deduct contributions.	Taxed as ordinary income.
Roth IRA	<ul style="list-style-type: none">• Must have earned income.• No age restrictions.• Individuals with certain modified adjusted gross income levels may not be able to make contributions.	<p>Qualified distributions are tax-free.</p> <p>A qualified distribution is any distribution that meets the five-year holding requirements and is taken after meeting one of the following reasons:</p> <ul style="list-style-type: none">• Attain age 59½• First-time home purchase• Disability• Death

Distributions Before Age 59½	Required Minimum Distributions (RMDs)	Distributions to Beneficiaries
<p>Taxable distributions may be subject to an additional 10% federal tax.</p>	<ul style="list-style-type: none"> • RMDs must be taken each year beginning at age 70½. • First RMD can be delayed until April 1 of the next year after attaining age 70½. 	<p>In general, the distributions must be spread over the beneficiary's life expectancy or paid within five years. A spousal beneficiary may roll to his or her own IRA.</p>
<ul style="list-style-type: none"> • Distributed earnings may be taxable and subject to an additional 10% federal tax. • Distributed conversion amounts, if taken within five years of conversion, may be subject to an additional 10% federal tax. • Contributions are not subject to any federal taxes or an additional 10% federal tax. 	<p>Not applicable for owners.</p>	

Important IRA Information

Converting a Traditional IRA to a Roth IRA

The tax-free distribution from a Roth IRA may be beneficial to your situation, and you may want to consider converting your traditional IRA to a Roth IRA. There is no 10% federal tax when you convert a traditional IRA to a Roth IRA. While you will owe income tax on the amount converted, future earnings in the Roth IRA will accumulate tax-deferred and may be distributed tax-free—as long as certain requirements are met.

If you convert your traditional IRA to a Roth IRA and withdraw money before you reach age 59½, you will have to pay income tax (on the earnings if distributed) and an additional 10% federal tax (on the conversion amount if distributed within five years from conversion and also on the earnings if distributed). In addition to federal taxes, states may impose additional taxes and penalties.

Funding

Because you can fund your IRA with a variety of investments, such as mutual funds or annuities, it's important to understand that IRAs and qualified plans—such as 401(k)s and 403(b)s—are already tax-deferred. Therefore, an annuity should be used only to fund an IRA or qualified plan to benefit from the annuity's features other than tax deferral. These include lifetime income, death benefits, and the ability to transfer among investment options without sales or withdrawal charges.

Flexibility

IRAs allow you to transfer among financial institutions. If you move your IRA without making a withdrawal (called a direct transfer), you will not face any tax consequences.

If you withdraw your IRA money in cash or by check before transferring it, the IRA custodian must withhold an additional 10% of your distribution for federal tax unless you waive the tax withholding. After you withdraw the money, you must rollover the full amount of the withdrawal, including any money that was withheld for taxes, into a new IRA account within 60 days, or pay income and possibly additional taxes on the amount not returned to an IRA.

If you roll assets from one IRA to another IRA, it is important to remember that only one rollover among all of your IRAs per 12-month period is permitted. This rule does not apply to rollovers from qualified plans to IRAs or transfers between IRAs.

To learn more about traditional and Roth IRAs and how to fund them, talk to your financial advisor.



Why Pacific Life

It's essential for you to choose a strong and stable company that can help you achieve your future income needs. Since 1868, individuals and their families have relied on the strength of Pacific Life to protect their financial security.

- ✓ Pacific Life Insurance Company is organized under a mutual holding company structure and operates for the benefit of its policyholders and contract owners.
- ✓ We have achieved ongoing recognition¹ for high-quality service standards.
- ✓ We offer products that address market environments during all stages of your life.
- ✓ We maintain strong financial strength ratings from major independent rating agencies.

Ratings may change and do not apply to the safety or performance of the underlying variable investment options or the mutual funds. For more information and current financial strength ratings, please visit our website.

While ratings can be objective indicators of an insurance company's financial strength and can provide a relative measure to help select among insurance companies, they are not guarantees of the future financial strength and/or claims-paying ability of a company and do not apply to any underlying variable investment options. The broker/dealer from which this annuity is purchased, the insurance agency from which this annuity is purchased, and any affiliates of those entities make no representations regarding the quality of the analysis conducted by the rating agencies. The rating agencies are not affiliated with the above-mentioned entities nor were they involved in any rating agency's analysis of the insurance companies.

¹Recipient of multiple DALBAR Service Awards since 1997. Refer to www.DALBAR.com for more information regarding awards, certification, and rankings.

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